

AUXIS™



Creating Business Value by Enabling Growth: Mergers and Acquisition Services

Auxis is a management consulting firm that creates value by enabling growth for its customers. We work with senior management to develop and implement robust business models that generate superior business performance. Our core belief is that success is measured by the ability to deliver practical, measurable and sustainable financial results.

Auxis' Merger and Acquisition ("M&A") Solutions

Through our extensive experience in M&A support, due diligence, business integration and transformation, Auxis bring the skills, experience and depth of knowledge necessary to:

Execute a robust pre-deal due diligence program to ensure appropriate vetting out of target candidates. A key objective is to identify hidden investment requirements that can be properly worked into the acquisition price;

Develop and help execute a comprehensive post-merger integration plan that accelerates achievement of the transaction's goals and objectives; and

Structure the carefully controlled communication and feedback mechanisms that announce the post-merger integration plan details to various stakeholders; and track progress and identify and resolve issues as they arise.

We take a practical, multi-disciplined approach to addressing our client's needs. Auxis' approach and services are tailored to our client's specific needs and situation

Auxis' Merger and Acquisition Approach

Auxis has developed a proven, holistic approach to facilitate the Merger and Acquisition Life Cycle:

Pre-Deal Analysis & Due Diligence

Strong pre-deal analysis and due diligence are critical components to ensure effective filter target companies and enable early identification of synergies and integration challenges.

Integration Planning

Assessing current operations, across multiple spectrums (organization, operations, cultural, etc.) develops the vision of how the organizations will be integrated to achieve targeted results.

Integration Roadmap

The integration roadmap is an implementation plan that is designed to ensure strong momentum from day one, with the least amount of disruption to the business. **Integration Deployment**

Making the new enterprise operational requires the right support at each level, including hands on operations, project management and business integration expertise.

Integration Validation and Support

Post merger monitoring and continuous improvement require tools and processes that can be leveraged ongoing.

Key Questions That Must Be Answered

- What strategies, objectives and milestones should we be pursuing before and after the transaction closes?
- How can we be sure to keep the best people on board and keep them productive?
- Which products should we continue to offer in our mix and which should we retire?
- How do we go about streamlining suppliers?
- How do we integrate controls, treasury and financials
- How do we integrate the IT departments and what should their priorities be?
- What should the organizational structure be after this merger?

Auxis Industry Expertise

- Auxis brings deep and diversified industry experience. Being well versed with the typical operational challenges of your business allows us to build innovative quality solutions. Our industry experience includes:
 - Consumer Goods
 - Retail
 - Transportation and Logistics
 - Wholesale and Retail Distribution
 - Food and Beverage
 - Hospitality



***“Creating Value by
Enabling Growth
For our Clients”***

Auxis is a leading Management Consulting firm headquartered in Coral Gables, Florida. Auxis' Supply Chain Excellence Practice believes in a practical, “back to basics” approach to help our clients buy, store and ship right. Our methodology is designed to provide our clients with real-world business solutions anchored by solid financial analysis.

Auxis can help you improve your supply chain for the benefit of your customers, business partners, and shareholders through service offerings such as sourcing and procurement, strategic evaluation, network design, inventory management, 3PL provider selection and outsourcing, warehousing and transportation management and supply chain planning.

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