



Client Success Story:

Business & IT Strategy

Client:

Largest commercial roofing contractor in the United States with 25 operating units across 16 states.

Situation:

Company faced significant challenges in its attempts to integrate formerly independent, entrepreneurial, operating companies into a single national operation. The Company's operations were underperforming, and it was significantly behind on its corporate-wide ERP rollout.

Services:

Operational analysis, operational excellence, IT planning, project management, IT infrastructure deployment.

Auxis Role:

- Performed operational assessment of the company's IT organization leading to a halt on all technology initiatives and a restructuring of the IT function.
- Assisted in the identification, recruitment and hiring of a corporate Chief Information Officer.
- Worked with executive team to redefine and clarify company's strategic vision, identify critical success factors, and key performance indicators.
- Analyzed current processes and developed new standard operating processes.
- Developed comprehensive information systems plan to support new operating model.
- Provided project oversight and guidance in the selection and implementation of a standard financial consolidation and reporting system.
- Potential shareholder value identified over three years exceeded \$12 million with an IRR in excess of 39%.