



Client Success Story:

Business & IT Strategy

Client:

\$600 MM full service real estate company comprised of five distinct operating divisions: Development, Construction, Brokerage, Property Management, and Consulting.

Situation:

Company was struggling to manage its growth. A lack of common information and management tools resulted in miscommunications, operational inefficiencies and lost opportunities. Organization found it very difficult to coordinate efforts across multiple divisions and was starting to experience unexpected margin erosion.

Services:

Operational analysis, business process improvement, technology planning, project management, systems implementation & integration.

Auxis Role:

- Led operational analysis that concluded that company had reached a critical juncture in its development that required it to develop a more systematic and integrated approach to operating the business.
- Facilitated strategic visioning sessions with the executive team that resulted in new operating vision for the company.
- Developed a long-term technology vision and multi-year action plan for transitioning the organization.
- Led the development of a proprietary Market Intelligence System and a complete re-implementation of company's financial management and job costing systems.
- Built a data warehouse & business intelligence solution to provide multi-dimensional analysis of market trends and the company's financial performance.
- Developed a new operating model for the IT Function.

AUXIS[™]

Management & Technology Solutions