



Client Success Story: Enterprise System Solution Application Development & Integration

Client: \$4B publicly traded foodservice distributor

Situation: Company made a significant acquisition that doubled its size from \$2B to \$4B in revenues. The financial and operational integration of the acquired company created major operational inefficiencies, inventory ramp-up, and service level deterioration. Company needed urgently to obtain financial and operational control over its newly acquired entity.

Services: Acquisition integration, troubled project recovery, project management, systems integration, operational analysis, technology planning.

Auxis Role:

- Took over project leadership of a troubled Oracle Financial Systems implementation, developed new standard operating procedures, and managed a SWAT team of over 40 members to resolve vendor issues and disruption of product supply.
- Led development of a custom gross margin and inventory solution that provided management the ability to analyze and control gross margin at the inventory item level.
- Integration resulted in a 40% reduction in Accounts Receivable & Accounts Payable processing costs.
- Company was also able to recover over \$800,000 in margin errors during the first year of operations with the new systems and processes.